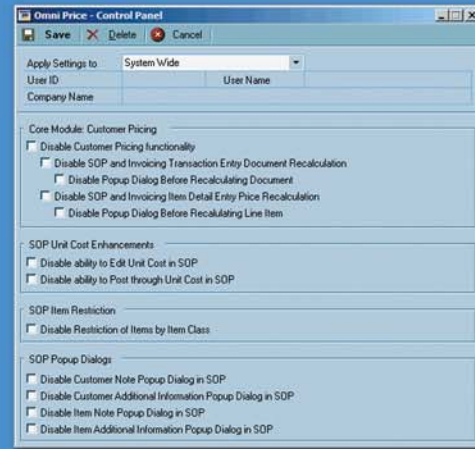


CONTROL PANEL

The Omni Price - Control Panel allows the configuration of many of the features in Omni Price.

The Control Panel settings can be applied to 4 levels:

- system wide
- all users of the current company
- all companies for the current user
- current user of the current company



Omni Price

Omni Price is a flexible and powerful customer pricing system designed to enhance the Invoicing and Sales Order Processing modules of Microsoft® Business Solutions-Great Plains®.

TESTIMONIALS

Just to let you know that we have been using Omni Price for four months now without a hitch. It has lived up to all our expectations without problems and has greatly increased our productivity and more importantly dramatically decreased the number of errors we had when modifying pricing manually.

Mark Hawkins

Test-Rite Imports Australasia Pty Ltd

Thank-you SO, SO much for all your help. I know how important customer service is to any business and I'm very satisfied with your company. Sometimes troubleshooting can be very time consuming, and I want you to know how much I appreciate all the time and effort that you put into resolving my issues and answering my questions. Thanks again for your time and patience.

Glenda Homan

PDRx Pharmaceuticals, Inc



WINTHROP DEXTERITY CONSULTANTS

Winthrop Dexterity Consultants is an Authorised Microsoft Business Solutions Independent Software Vendor, specialising in developing enhancements to Microsoft® Business Solutions-Great Plains®. Winthrop Dexterity Consultants takes great pride in delivering reliable, straight forward software that integrates seamlessly with Great Plains. As an indication of the standard of our software, three modules written by our developers are now part of core Great Plains.

Using today's technology we are able to efficiently service and support a global reseller and client base from Perth, Western Australia. We strive to provide an overnight turnaround to orders and support requests. Through delivering superior products and service, Winthrop Dexterity Consultants was awarded Microsoft Business Solutions' President's Club Membership in 2001 and 2002.

All Winthrop Dexterity Consultants products can be downloaded from <http://www.winthropdc.com> and used without registration keys with The World Online Lesson Company. For further information ask your Microsoft Business Solutions Reseller to contact us.

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Telephone: +61 8 9332 9446 Facsimile: +61 8 9332 9464 www.winthropdc.com info@winthropdc.com



Flexible, Powerful, Simple.

Flexible, Powerful, Simple.

With its comprehensive Pricing Matrix and Filter based selection system, Omni Price simply handles almost every pricing situation you are likely to think of, and some you hadn't.

WHO?

Apply pricing contracts to a specific customer or to groups of customers based on any combination of up to 17 criteria using the customer filter.

WHAT?

Apply the contract to groups of items using the item filter and its 17 available criteria, or enter individual items directly into the pricing matrix.

WHEN?

Use the date filter to apply pricing for up to 5 specific intervals and even limit to certain days of the week.

WHICH?

Limit contracts to only be applied when the transaction details match the 7 optional criteria of the additional filter.

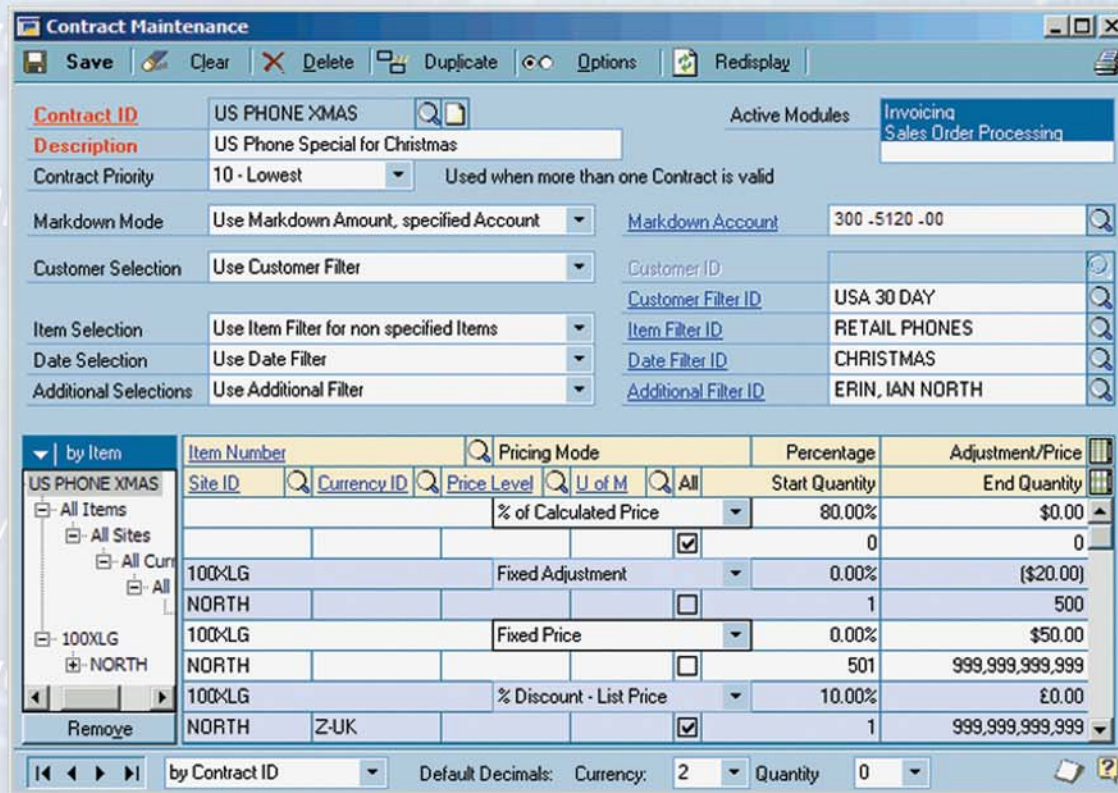
HOW?

Use the Pricing Matrix to define how the special price should be calculated. Select from 13 available pricing modes, including:

- fixed price or price adjustment
- percentage of standard or current cost
- percentage of list or calculated price
- percentage markup of standard or current cost
- percentage margin of standard or current cost

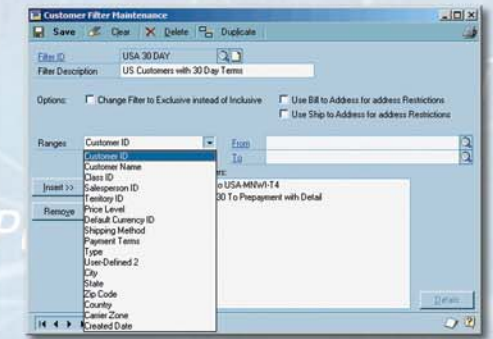
MORE?

- Prioritize contracts to automatically select between multiple valid contracts
- Use Markdowns with an optional specified account to track the actual value of the contract in your General Ledger
- Full Multi-Currency functionality
- Quantity Breaks are automatically calculated and can have different pricing modes for each
- Intra-range selection extends the standard restrictions to allow exclusions
- Any of the 4 filters can be swapped to exclusive mode when it is easier to define what should not be included
- Comprehensive Customer Price List report
- Reports available from all Maintenance and Enquiry windows
- Simple Price Check window to confirm pricing, also accessible from transaction windows
- Optional Transaction Logging of all special pricing applied
- Item Product Groups allow an additional hierarchy to be defined and used to logically select groups and sub groups
- Enquiry windows for all filters and contracts allow multiple views of the Omni Price setup
- Duplicate any filter or contract to easily setup similar configurations
- Includes the same Rounding Options as used in the standard price list maintenance



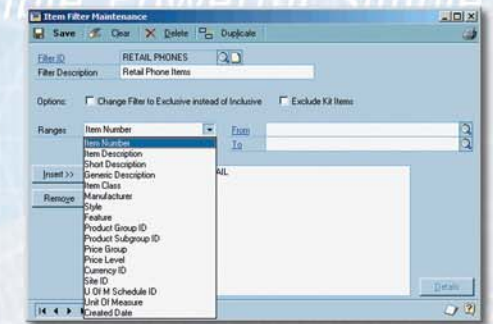
CUSTOMER FILTER

- Win the customer by undercutting the opposition – need to beat their price by 1c? Set up the contract easily in Omni Price
- Wholesale, Showroom and Retail, Domestic or International Customers - Handle different pricing contracts for each one of them
- New customer discount for 1st month



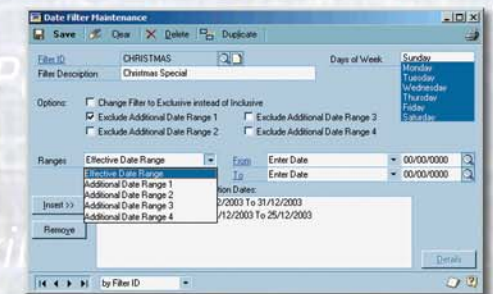
ITEM FILTER

- Apply pricing changes by a selection of Items
- Create product groupings to classify items with an independent hierarchy
- Special pricing for first few months after release of new product
- Different pricing for different values of the 6 user defined categories



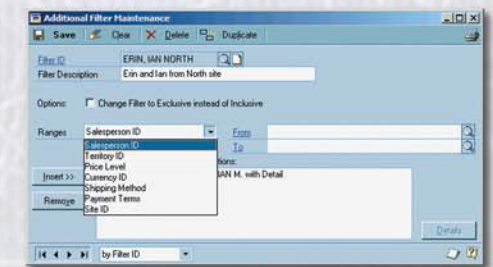
DATE FILTER

- Set up for a scheduled price increase before it comes into effect
- No need to remember – Specify days of the week for “Weekend Specials”
- Set the date range for Christmas specials and other sale periods



ADDITIONAL FILTER

- Pricing related to Salesperson
- Upmarket pricing for upmarket areas or territories
- Special pricing for a particular currency
- Cheaper pricing when the customer picks up the items
- Increase prices when items have to come from a remote warehouse



EXTRA MODULES

The following extra modules may be purchased separately to enhance the functionality of Omni Price:

- Edit Unit Costs in SOP Transactions.
- Post through Unit Costs as entered in SOP Transactions.
- Restrict items by Item Class in SOP to filter items available to individual customers.
- Pop Up Customer Notes when entering Customer ID into SOP Transactions.
- Pop Up Customer Additional Information when entering Customer ID or Billing Address ID into SOP Transactions.
- Pop Up Item Note when entering Item Number into SOP Transactions.
- Pop Up Item Additional Information when entering Item Number into SOP Transactions.
- SOP Item Lookup Shortcuts provide a quick method of searching by Item Description, Short Description or Generic Description.

Omni Price Flexible

Powerful Simple

